

Generac Mobile TCO Comparison

2/6/2019

Input field values used to calculate the bulb comparison results.

- Rental Weeks Of Operation Per Year: 32
- Hours Used Each Day (Lights Only): 12
- Diesel Cost Per Gallon : \$4.00
- Fuel Delivery Per Gallon : \$1.50
- Labor Cost to Manually Start And Stop : \$12.00
- Service Travel Time Hours : 2
- Average Service Rate : \$85.00
- Total Hours Run Time : 2688
- Bulb Failure 1Per 1K Hours : 2.7

MLT4060MV 3 Cyl Diesel

(4) 1100W MH

56 Gal Fuel

1000 Hr Serv 0.42 gph

Fuel Trips:	20.16
Delivery Charge To Fuel:	\$1693.44
Total Cost Of Fuel:	\$6209.28

Service Time:	2.69
Service Travel Cost:	\$456.96
Service Cost Material Plus 1Hr Labor:	\$256.48
Total Service Cost:	\$713.44

Bulb Replace At 2Hrs Labor:	\$529.54
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Cost Per Watt (kwh)	\$1.69
Total Fuel And Service Costs:	\$7452.26

Rental Company

Acquisition Price:	\$8000.00
Rental Rate:	\$800.00
Rental Revenue:	\$6400.00
ROI %(Total revenue minus parts and labor / acquisition):	64.46%
Rental Months to Cost Neutral:	12.41
Annual Cost of Operation(Service & Bulbs):	\$1242.98
Annual Rental Revenue After Payback:	\$5157.02

MLT4060KV 3 Cyl Diesel

(4) 1100W MH

56 Gal Fuel

1000 Hr Serv 0.55 gph

Fuel Trips:	26.40
Delivery Charge To Fuel:	\$2217.60
Total Cost Of Fuel:	\$8131.20

Service Time:	2.69
Service Travel Cost:	\$456.96
Service Cost Material Plus 1Hr Labor:	\$256.48
Total Service Cost:	\$713.44

Bulb Replace At 2Hrs Labor:	\$529.54
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Cost Per Watt (kwh)	\$2.13
Total Fuel And Service Costs:	\$9374.18

Rental Company

Acquisition Price:	\$8200.00
Rental Rate:	\$800.00
Rental Revenue:	\$6400.00
ROI %(Total revenue minus parts and labor / acquisition):	62.89%
Rental Months to Cost Neutral:	12.72
Annual Cost of Operation(Service & Bulbs):	\$1242.98
Annual Rental Revenue After Payback:	\$5157.02

MLT4060MVD 3 Cyl Diesel

(4) 296W LED

104 Gal Fuel

1000 Hr Serv 0.2 gph • with Power Zone®

Fuel Trips:	5.17
Delivery Charge To Fuel:	\$806.40
Total Cost Of Fuel:	\$2956.80

Service Time:	2.69
Service Travel Cost:	\$456.96
Service Cost Material Plus 1Hr Labor:	\$256.48
Total Service Cost:	\$713.44

Bulb Replace At 2Hrs Labor:	\$0.00
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Cost Per Watt (kwh)	\$3.10
Total Fuel And Service Costs:	\$3670.24

Rental Company

Acquisition Price:	\$13500.00
Rental Rate:	\$1000.00
Rental Revenue:	\$8000.00
ROI %(Total revenue minus parts and labor / aquisition):	53.97%
Rental Months to Cost Neutral:	14.82
Annual Cost of Operation(Service & Bulbs):	\$713.44
Annual Rental Revenue After Payback:	\$7286.56

MLT6SMD 3 Cyl Diesel

(4) 296W LED

39.9 Gal Fuel

1000 Hr Serv 0.2 gph • with Power Zone®

Fuel Trips:	13.47
Delivery Charge To Fuel:	\$806.40
Total Cost Of Fuel:	\$2956.80

Service Time:	2.69
Service Travel Cost:	\$456.96
Service Cost Material Plus 1Hr Labor:	\$256.48
Total Service Cost:	\$713.44

Bulb Replace At 2Hrs Labor:	\$0.00
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Cost Per Watt (kwh)	\$3.10
Total Fuel And Service Costs:	\$3670.24

Rental Company

Acquisition Price:	\$10500.00
Rental Rate:	\$900.00
Rental Revenue:	\$7200.00
ROI %(Total revenue minus parts and labor / aquisition):	61.78%
Rental Months to Cost Neutral:	12.95
Annual Cost of Operation(Service & Bulbs):	\$713.44
Annual Rental Revenue After Payback:	\$6486.56

MLT6SM 3 Cyl Diesel

(4) 1100W MH

39.9 Gal Fuel

1000 Hr Serv 0.42 gph

Fuel Trips:	28.29
Delivery Charge To Fuel:	\$1693.44
Total Cost Of Fuel:	\$6209.28

Service Time:	2.69
Service Travel Cost:	\$456.96
Service Cost Material Plus 1Hr Labor:	\$256.48
Total Service Cost:	\$713.44

Bulb Replace At 2Hrs Labor:	\$529.54
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Cost Per Watt (kwh)	\$1.69
Total Fuel And Service Costs:	\$7452.26

Rental Company

Acquisition Price:	\$7000.00
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MLT6SMDS 3 Cyl Diesel

(4) 296W LED

39.9 Gal Fuel

1000 Hr Serv 0.34 gph

Fuel Trips:	22.91
Delivery Charge To Fuel:	\$1370.88
Total Cost Of Fuel:	\$5026.56

Service Time:	2.69
Service Travel Cost:	\$456.96
Service Cost Material Plus 1Hr Labor:	\$256.48
Total Service Cost:	\$713.44

Bulb Replace At 2Hrs Labor:	\$0.00
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Cost Per Watt (kwh)	\$4.85
Total Fuel And Service Costs:	\$5740.00

Rental Company

Acquisition Price:	\$8300.00
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Rental Rate: \$850.00
 Rental Revenue: \$6800.00
 ROI %(Total revenue minus parts and labor / aquisition): 79.39%
 Rental Months to Cost Neutral: 10.08
 Annual Cost of Operation(Service & Bulbs): \$1242.98
 Annual Rental Revenue After Payback: \$5557.02

Rental Rate: \$900.00
 Rental Revenue: \$7200.00
 ROI %(Total revenue minus parts and labor / aquisition): 78.15%
 Rental Months to Cost Neutral: 10.24
 Annual Cost of Operation(Service & Bulbs): \$713.44
 Annual Rental Revenue After Payback: \$6486.56

MLT6SK 3 Cyl Diesel

(4) 1100W MH

39.9 Gal Fuel

1000 Hr Serv 0.55 gph

Fuel Trips: 37.05
 Delivery Charge To Fuel: \$2217.60
 Total Cost Of Fuel: \$8131.20

Service Time: 2.69
 Service Travel Cost: \$456.96
 Service Cost Material Plus 1Hr Labor: \$256.48
 Total Service Cost: \$713.44

Bulb Replace At 2Hrs Labor: \$529.54

Cost Per Watt (kwh) \$2.13
 Total Fuel And Service Costs: \$9374.18

Rental Company

Acquisition Price: \$7200.00
 Rental Rate: \$850.00
 Rental Revenue: \$6800.00
 ROI %(Total revenue minus parts and labor / aquisition): 77.18%
 Rental Months to Cost Neutral: 10.37
 Annual Cost of Operation(Service & Bulbs): \$1242.98
 Annual Rental Revenue After Payback: \$5557.02

MLT6SKDS 3 Cyl Diesel

(4) 296W LED

39.9 Gal Fuel

750 Hr Serv 0.29 gph

Fuel Trips: 19.54
 Delivery Charge To Fuel: \$1169.28
 Total Cost Of Fuel: \$4287.36

Service Time: 3.58
 Service Travel Cost: \$609.28
 Service Cost Material Plus 1Hr Labor: \$332.64
 Total Service Cost: \$941.92

Bulb Replace At 2Hrs Labor: \$0.00

Cost Per Watt (kwh) \$4.42
 Total Fuel And Service Costs: \$5229.28

Rental Company

Acquisition Price: \$8500.00
 Rental Rate: \$900.00
 Rental Revenue: \$7200.00
 ROI %(Total revenue minus parts and labor / aquisition): 73.62%
 Rental Months to Cost Neutral: 10.87
 Annual Cost of Operation(Service & Bulbs): \$941.92
 Annual Rental Revenue After Payback: \$6258.08

MLT3060M 3 Cyl Diesel

(4) 1100W MH

33.6 Gal Fuel

1000 Hr Serv 0.42 gph

Fuel Trips: 33.60
 Delivery Charge To Fuel: \$1693.44
 Total Cost Of Fuel: \$6209.28

MLT3060K 3 Cyl Diesel

(4) 1100W MH

33.6 Gal Fuel

1000 Hr Serv 0.55 gph

Fuel Trips: 44.00
 Delivery Charge To Fuel: \$2217.60
 Total Cost Of Fuel: \$8131.20

Service Time: 2.69
 Service Travel Cost: \$456.96
 Service Cost Material Plus 1Hr Labor: \$256.48
 Total Service Cost: \$713.44

Bulb Replace At 2Hrs Labor: \$529.54

Cost Per Watt (kwh) \$1.69
 Total Fuel And Service Costs: \$7452.26

Rental Company

Acquisition Price: \$6600.00
 Rental Rate: \$750.00
 Rental Revenue: \$6000.00
 ROI %(Total revenue minus parts and labor / acquisition): 72.08%
 Rental Months to Cost Neutral: 11.10
 Annual Cost of Operation(Service & Bulbs): \$1242.98
 Annual Rental Revenue After Payback: \$4757.02

Service Time: 2.69
 Service Travel Cost: \$456.96
 Service Cost Material Plus 1Hr Labor: \$256.48
 Total Service Cost: \$713.44

Bulb Replace At 2Hrs Labor: \$529.54

Cost Per Watt (kwh) \$2.13
 Total Fuel And Service Costs: \$9374.18

Rental Company

Acquisition Price: \$6800.00
 Rental Rate: \$750.00
 Rental Revenue: \$6000.00
 ROI %(Total revenue minus parts and labor / acquisition): 69.96%
 Rental Months to Cost Neutral: 11.44
 Annual Cost of Operation(Service & Bulbs): \$1242.98
 Annual Rental Revenue After Payback: \$4757.02

LINK TOWER Shore Power

(4) 235W LED

OV Utility

N/A0.96 kwh • with Power Zone®

Fuel Trips: 0.00
 Delivery Charge To Fuel: \$0.00
 Total Cost Of Fuel: \$322.56

Service Time: 0.00
 Service Travel Cost: 0.00
 Service Cost Material Plus 1Hr Labor: \$0.00
 Total Service Cost: \$0.00

Bulb Replace At 2Hrs Labor: \$0.00

Cost Per Watt (kwh) \$0.34
 Total Fuel And Service Costs: \$322.56

Rental Company

Acquisition Price: \$4100.00
 Rental Rate: \$500.00
 Rental Revenue: \$4000.00
 ROI %(Total revenue minus parts and labor / acquisition): 97.56%
 Rental Months to Cost Neutral: 8.20
 Annual Cost of Operation(Service & Bulbs): \$0.00
 Annual Rental Revenue After Payback: \$4000.00